



A Meridian Group Company

Company Profile
Transalt
2017



Transalt

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Office Address Rua de Porto, Nacala Porto, Provincia de Nampula, Mozambique
Farm Address: Transalt Lda, Bairro Muamule, Nacala a Velha, Distrito de Nacala a Velha, Provincia de Nampula, Mozambique

Overview

The 1,000 hectare Transalt salt farm is located roughly 20km from the Port of Nacala. Originally founded in 1966, Meridian acquired the farm in 2004. The farm has the capacity to produce 25,000 MT of coarse white salt per annum, and we expect to reach production capacity of 60,000 MT by the year 2019.

More recently Transalt invested in the only refinery of its kind in Mozambique in order to expand into the triple refined salt market. Our plant is equipped to operate 24 hours a day, seven days a week with the capacity to produce 10 tons an hour of free flow triple refined salt.

The product is marketed in Mozambique and Malawi, with regular enquiries from countries such as The Congo and Tanzania. We currently retail the product through Farmers World and Agora stores in Malawi, and Casa Aissa and COGEF as well as various smaller retailers in Mozambique.

Key Projects & Achievements

- A first class refinery that produces 10 tons per hour of triple refined salt.
- Investment in heavy earth moving equipment to maintain and run the farm which was previously done manually.
- Investment in tipper trucks, excavators and harvesters in order to mechanise the farming of salt and reduce the cost of production.

Expansion

The farm is in the process of moving from a labour-intensive operation to a semi-mechanised unit, which will reduce production costs and increase profitability. Currently we have the capacity to produce 15,000 tons of salt per annum however given the size of the farm and this process of moving to semi-mechanization we are targeting a production capacity of 60,000 tons per annum by the 2019/ 2020 season.

Transalt Management

Director	Patric Reeves-Moore
General Manager	Pradeep Kumar Vasudevan
Financial Controller	Paulo Ferreira
Operations	Vasim Shaikh
Marketing & Logistics	Afsal Pottengal

