



**A Meridian Group Company**

## **Company Profile**

Mozambique Fertilizer  
Company & Superfert



## **Mozambique Fertilizer Company**

Phone: +258 84 123 8261  
Email: [sales@mozfert.net](mailto:sales@mozfert.net)  
Address: Recinto Ferro-Portuário da Beira, Mozambique

### **Overview**

Mozambique Fertilizer Company (Mozfert) was founded in 2007, with its head office in Beira. Our blending plant is strategically located in Chimoio, on the main rail line to Zimbabwe and in the Beira corridor linking it to Zambia and Malawi, making it well positioned for exports to adjacent countries.

Mozfert was the first Mozambique-based fertilizer supplier dedicated to the particular demands of the local market. Today the Chimoio plant produces Meridian's flagship fertilizer brand, **Superfert** Fertilizer, with our current installed capacity exceeding 60,000 tons per annum. We supply farmers, both commercial and small-scale, with sound technical advice on exactly what their soil requires.

In 2018 Mozfert established a branch in Nacala to supply Mozambique's 'growing northern agricultural industry. This year the company will start blending NPKs in its newly erected plant to supply 13,000 tons of orders already secured.

Mozfert has become Mozambique's leading fertilizer company, adding value to imported raw materials by blending with local products. Our imported raw materials come through the Ports of Beira (200km from our Chimoio factory), and Nacala ports. Meridian has its own large-scale storage and handling facilities in both ports ensuring its raw materials are always competitively priced by cutting our middlemen and agents, and delivering directly to the farmer.

### **Key Clients**

- Mozfert supplies a large proportion of the tobacco and sugar estates in southern and central Mozambique.
  - Mozambique Leaf Tobacco
  - Tongaat Hulett – Açucareira de Moçambique
  - Illovo Sugar Mozambique
  - Tereos Sugar Mozambique
  - Portucel Moçambique
  - Tenga Macadamia
  - Jacaranda Agricultura

### **Key Projects & Achievements**

- In 2020 Mozfert secured its largest blending orders, produced and delivered 45,000 tons of NPKs and 25,000 tons of straight fertilizers. Of the 45,000 tons 25% was made with local materials produced in our own granulation plant which has recently undergone an upgrade.
- Mozfert has set up a Technical laboratory testing station for the support and social assistance of Mozambique farmers. We offer soil testing to assist with designing the most effective fertilizer application program and fertilizer testing for quality assurance. All this to help farmers improve their yields by remedying their soil deficiencies effectively.

- Last year our two port operations discharged over 300,000 tons of fertilizer, of this we successfully bagged 140,000 tons into 50kg bags and dispatched it to our retail operations and clients in Zimbabwe, Malawi, and Zambia.
- The completion of our new 9,000m<sup>2</sup> warehouse in Beira gives us a combined covered area of over 20,000m<sup>2</sup> in which to discharge bulk shipments, as well as containerized bulk and bagged cargo. To ensure our capacity we have also a fleet of tipper trucks and handling equipment to move material from the vessel side to our warehouses.

### **Mozfert Management**

Director

Patric Reeves-Moore

Sales

Paulo Biscaia

Financial Controller

Hugo Paz

General Management

Sergio Vilanculo

Henrique Coelho

Factory

Serafim Mocho

Logistics & Warehouse

Kevin Pimenta

